

Winter Sale Information

Dear Parents,

It's Wreath Sale time! The year is flying by! Our Annual Winter Sale is our largest fundraiser of the year. Scouts earn substantial amounts of camp fund credits every year to offset trip costs. We do request some of your time to help make this fundraiser the major success that it's been for so many years!

Many hands make for light work!

Please help us by:

- Encouraging and assisting your son sell at least 12 items.
- Volunteering to tie bows, assist with centerpiece assembly, offload and transport greenery, and supervise the Troop Sale
- Reading the information that we've provided about the fundraiser.

These are excellent ways to support Scouting and to show your son how important you think Scouting is; especially for parents who are unable to assist in other ways throughout the year.

The Winter Sale Coordinator has a very big job, so it would be very much appreciated if you'd reach out and offer your assistance.

Details:

- To make the sale, money, product availability and distribution run smoothly, please do not give items to someone else. If you have extra items, return to where you picked them up and notify the coordinator. **DO NOT GIVE ITEMS TO ANOTHER PERSON BECAUSE THEY NEED ONE.** This complicates keeping track of who bought what/how much each scout earned, and also some scouts maybe on a wait list for the item and it is a first come/first serve basis. Last year some scouts couldn't fill their order because of this. **Hand in your sheets on time!!!!** If you need additional items, the coordinator will have a list of what's available.

As soon as the boys get their order forms they should start selling ASAP!

- Each scout will be given 12 wreaths at the Tuesday troop meeting before Thanksgiving, if they are not at the meeting they need to pick up at the coordinators house. (Times will be set up).

- Tree sales need to be reported to the sale coordinator. If the customer pays you in full for the tree they need to pick it up early Saturday am at the church sale. There have been years that we have run out of trees prior to everyone picking up their tree.
- Centerpieces are made to order by parent volunteers. Helpers are always welcome! If your son sells any centerpieces, the parent is required to come down and help make them. They are very easy to make. We are also decorating giant pine cones to sell.
- Quantities are limited on all items. Please be prompt with your orders so they can be filled. These orders will be set aside on a first come first served basis and must be picked up promptly. The availability of these items will only be guaranteed when ordered by the order deadline. After the order deadline has passed, any remaining pieces will be sold at the troop sales or issued on a first come first served basis, until they are gone to scouts who request them.
- First class wreaths, cemetery blankets & roping will be available for Thanksgiving weekend. Centerpieces will be available by the troop sale @ the church, along with the trees.
- Make sure to store greenery in a cold place out of the wind and sun. Try to store items for not more than a few days. Try not to handle too much; they will drop needles every time they are touched.
- When you take items, you are accepting the responsibility for keeping them in good condition and either selling them or returning them on time.
- Deliver to your customers promptly. Make sure everything looks its best and say THANK YOU!
- First class wreaths come decorated
- The Cemetery Blanket gets a bow in the center.
- All monies collected should be given to the coordinator by the due date. Checks you get from your customers should be made out to Troop 75. Please write your name on the memo line on the check. It would be helpful if parents would replace cash you collect with a check.
 - We do have a weekend sale in front of the church to sell the items that have not been sold privately. The boys will sign up for a time slot. They will earn an hourly rate to be applied to their scout fund for the hours they work the sale. We also

need parents to help at the sale and supervise. This is an important part of the fundraiser.

Unsold items should be returned in good, saleable condition no later than the return deadline so they can be sold at the troop sale, or sold by another scout. The troop bought and paid for every piece we stock, so leftover items result in a loss to the troop and/ or a lost opportunity to another scout. If by the deadline you haven't returned merchandise, then we must assume that it's been sold. Under these circumstances, you will be held responsible for the full selling price for each item you didn't return.

Winter Sale Frequently Asked Questions:

Where do the proceeds go? All the proceeds stay within our troop. The majority are credited to the Scouts' Camp Fund in direct proportion to each Scout's sales and participation.

The remainder goes to the troop's equipment fund, which helps us to purchase and maintain camping and outdoor gear without having to ask families to contribute financially.

Is there a Minimum Expectation?

Since every scout benefits from the use of troop equipment, each scout is strongly encouraged to sell at least 12 items privately.

How Do I Earn Camp Fund Credits?

Scouts earn commissions for private sales .Commissions vary by item. Private sales are critical to the overall success of the fundraiser and are the best way to earn serious camp fund credits. They will also earn credit, if they work the sale at the church, help unload the delivery, or help with transport of wreaths. This effort should be in addition to, not instead of private sales.

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